Activity Report Sheet

Sales Person ..... Date: .....

Company Name	Contact	Time	Visit	Objective	✓	Phone	Objective	✓	Comments

A	No. of Visits	
B	No. of Objectives Achieved	
Strike Rate (B/A x 100)		%

A	No. of Phone Calls Made	
B	No. of Objectives Achieved	
Strike Rate (B/A x 100)		%

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